26th World Gas Conference

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EnTranCe TO THE SECOND LIFE OF GAS: EnTranCe AS SOURCE OF INNOVATION AND HUMAN RESOURCES

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Innovation paradox of the Gas Industry

- WorldWide the gas industry has a comfortable seat.
 - Gas sells itself and it will always do
 - New Fields, so shortage is not to be expected in our lifetime
 - New gas products and gas markets will always emerge

Energy Academy **Europe**

 But : If you always do what you've always done, you'll always get what you've always got





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Innovation paradox of the Gas Industry

- The Gas Industry is convinced that they have a superior product
- The problem is customers do not always understand
- But we can excellently explain each other the superiority of our product
- So: no need to innovate ?

• But: times they are a changin'







Times they are a changin'

Within Europe many agenda's to serve

- Climate Change
- Liberalization (leading to fragmentation of knowledge and hopping clients)
- Empowerment of general public
- Labour market
- Geo-political developments
- Result : Innovate or Perish







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Co-Creation

- At Hanze University of Applied Sciences, together with partners we co-created EnTranCe.
- Aimed at the Energy Transition and specifically the balancing of energy-sources.
- Liberalization of markets: growing need for innovation but changing circumstances. If you can't beat them, join them!
- Combining research, education and innovation in a business context in a dynamic, work-based learning environment





The Energy Transition Centre EnTranCe



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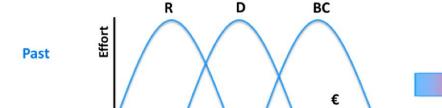


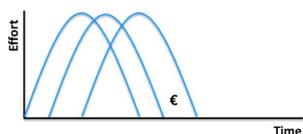




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Co-creation : speeding up the development cycle





 Open innovation speeds up the sequence of Research, Development and Deployment

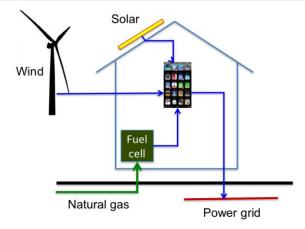
Future

- Partners contribute from their own domain of expertise
- Innovation chains are created
- Young people with fresh focus add to the project





Case: iBalance project



- Solid Oxide Fuel Cell with local de-central E production
- Balancing not only Technological innovation, also Sociological innovation; ICT Rich solutions





Contact

Thank you for your attention.

Intrigued ? You are welcome as Partner

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